



2011 Board Members

Sparky Rose
Commodore
Eugene, Oregon

Lee Reinhart
Vice-Commodore
Crooked River Ranch, Oregon

Cherri Willis
Secretary
Springfield, Oregon

Debi Julius
Treasurer
Damascus, Oregon

Dwight Timm
Race Director
Eagle Creek, Oregon

Mike Grover
Safety Director
Myrtle Creek, Oregon

Jim DeBoard
Board Member
Prineville, Oregon

Joe Willis
Board Member
Springfield, Oregon

Rick Coffman
Board Member
Klamath Falls, Oregon

Al Zemke
Board Member
Bend, Oregon

Friday, September 23th 2011

Board Meeting Minutes

Gazebo, Dexter Lake

Lowell, Oregon

6:00 PM

Board members present: Sparky Rose, Lee Reinhart, Cherri Willis, Debi Julius, Al Zemke, Jim DeBoard, Joe Willis, Rick Coffman, Dwight Timm, Mike Grover

Members & others present: Andy Haavisto, Lorena Reinhart

Item #1: Approval of August board meeting minutes

Handout/email: A motion is made to accept the August board meeting minutes. The motion is 2nd and passed. The August board meeting minutes will be posted to the website.

Item #2: CDBA Financial Report / Financial Committee Report – Debi Julius and Andy Haavisto

Handouts: Up-to-date income from registration. Profit and loss statement-current as of today. Accounts payable report. A profit and loss for each race was reported, this was not including general funds.

Report of current account balances. Checking, savings, and cash.

Item #3 Discussion of cost –cutting measures and Revenue sources.

Free Registration: Cherri discusses eliminating the free registration for the winners of each class. This costs the club \$350.00 for this race. The free registration was started when the boat count was much larger. Al makes a motion that CDBA no longer provide free entry to previous winners effective for the 2012 racing season. Debi 2nd the motion. The motion is passed.

High Point Jackets: Dwight discusses the High Point Jackets stating that this came into effect about the time that the free registrations did. High Points jackets cost the club \$450.00 for last year. Members added money to that. It is agreed that this dilemma will be presented to the general membership. Should we ask them for donations? Andy suggests that we check to see if we can cover the cost of the embroidery. Per Sparky, a certain amount of embroidery was included in the cost of the jackets. The board agrees that we have to award the jackets this year whether or not there is money for it. Sparky suggests that we ask the sponsors for additional money for the jackets. He will do so. Joe suggests that the board members themselves each donate money for the jackets. 5 board members donated \$100.00 each in order to purchase the High Points jackets for this year. The consensus is that these drivers worked for and deserve the jackets.

Trophies: Cherri discusses the cost of the trophies that we have been getting and questions the need to re-evaluate what the club is doing for trophies. Trophies for Haystack, for instance, cost the club \$347.00. Trophy sponsors are for trophies, banquet trophies, and the high point trophies. Some trophy sponsors didn't give cash but rather goods. Only 5 trophy sponsors paid cash.

Crew Passes: Cherri addresses the need to limit the \$10.00 "pit-pass" arm bands that each racing member gets with registration. There are several drivers that will fill a full page of "crew" members.

IHBA had 8 on pro classes and eliminator classes were allowed 4. Additional could be purchased at racer's prices.

Parking: Debi addresses the cost of the weekend parking passes. \$5 is too little when compared to other clubs and venues. We don't want to price people out. \$10.00 should be appropriate. \$20.00 was also suggested.

Security: The cost(s) of security and increased dramatically including the addition of administrative fees. Andy discusses the cost of security. At this point, the billing has been incorrect. Andy will continue working with the security to straighten out the billing. There is discussion of searching for new security. Rick will get a bid from a security company that he knows. Dwight also feels that security can be limited and cut back. The security for the ramp is not necessary at the Haystack Race and possibly not the Lakeside

Low Boat Count: Andy mentions that we have had only 16 boats/drivers who have raced at all 5 races this year. Andy also reminds the board about how many boats we have had register this year vs. last year and we did a little better this year, however, the boat counts is down dramatically over the last several years.

Cutting the races that lose money: Dwight suggests that we get permits for Lakeside and Haystack and cancel the races if we do not anticipate an appropriate number of boats. Rick suggests switching the Lakeside and Haystack races due to too many other local activities happening the same weekend. The Haystack and Lakeside race weekends were switched nearly ten years ago. This was because of a few complaints with regard to fishing on Haystack before Labor Day. This topic will be looked into at a later date.

June Race, Next year's Schedule: Sparky discusses the June Race. The race will be in competition with the track and field championships again next year / Olympic trials are June 21st through July 1st. Moving the June race up a week is discussed. Also, the July race is discussed. Sparky will check to see if the "run for the ring" race for Lucas could be moved to July as well as the co-sanctioned race with NJBA. This should bring the boat count up. We will need to make sure that NJBA would be available this weekend as well. Sparky will try to have a tentative 2012 race schedule to the board members within the next week or so.

Marketing Director: Cherri brings up the idea of naming a "Marketing Director" just as we have a Race Director and Safety Director. We need to advertise the races a great deal more including out of town races. This person could have someone to help in each area that we race. Mike also thinks we need a marketing director in Portland. Lorena will continue as the liaison for Bi-Mart for marketing.

Ideas for additional income for races: Cherri has prepared a 50/50 raffle and will get someone to do this both Saturday and Sunday. She will also begin working with Rich for the classified adds for additional income. She suggests that we utilize our announcer more by selling on-air adds, and greetings, etc.

Clearance Items: Mike suggests that we clearance the T-shirts and sweatshirts. It is agreed that the shirts will be marked down 25% on Saturday and 50% on Sunday in order to get them out of the trailer for winter. A suggestion was made to clearance the radios and this was not agreed to. Several of the radios have been sold as well as rented (they are being sold at the club's cost). Lee suggests that we have the announcer advertise that we have radios available for the public if they are interested.

Cutting other expenses: Dwight also discusses the fact that we perhaps are renting too many "porta-potties". We can have the park bathrooms open if we agree to clean them per the park department's standards. A member has offered to do this. Al moves that this discussion is tabled until the next meeting. He suggests that a special board meeting is scheduled to only address the financial issues since we will have all figures at that point. Sparky suggests that we schedule the October meeting as a

special financial meeting. Al also discusses having a special general membership meeting prior to the commodore's ball to address the financial issues of the club.

Al makes the motion that the October meeting concentrate on nothing but the financial status and future of CDBA. Rick 2nd the motion. The motion is passed. The next meeting will be rescheduled to 10-8-11. It will be in Redmond.

Financial Status:

Al reminds the board that although the small amounts do add up, we will know within the next week or so where the club actually stands financially. Sparky reminds the board of Lucas's support with the association.

Item #5: The general membership meeting

Handout / Cherri: Up-to-date voting membership list. All Board members will have this list at the member. The parameters of the nominating meeting are discussed as well as the bylaws and what is expected of the membership.

Item #6: Discussion of Bylaws

#1: We will vote to add the Race Director and Safety Director as voting Board Members

#2: Al will put together the addition to the bylaws information on the accounting procedures.

Item #7: Vehicle Maintenance

Joe put together a form for vehicle and boat maintenance for the club. This would include a routine maintenance schedule. John Loshbaugh will be taking a couple of the club trailers to Rick's shop in Klamath Falls where he will refurbish them at no charge to the association.

Item #8: Passenger Pass in River Racer Boat

Sparky was approached by a driver regarding his niece making a pass down the course in another driver's boat as she would like to begin racing. Per Dwight, he has already told several people that they could not do this. There is a question of insurance / liability. The passenger would have to have the same safety equipment as the class requires and be "teched" with the boat as well as having signed all waivers. There is discussion amongst the board members and Al suggests that we limit the passengers to River Racer boats only. There is a discussion of putting together a "training program" for this instance. The board and the race director denied the request. At this point it is unclear if the liability insurance would cover a passenger. This issue will be on the agenda for next year as well as a training program. This program would cover practice on the rope, the lights, etc..

Item # 9: Clint Dvorak

With great sadness, Mike Grover announced that Clint had just passed away. He asks to dedicate this race (Northwest Nationals) to Clint. With an overwhelming approval, this was passed.

Meeting Adjourned